Precision Surgery without incision

It's happening!

CORPORATE PRESENTATION

NASDAQ: PROF | TSX: PRN

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Market & Industry Data

Market data and industry forecasts contained in this presentation have been obtained from industry publications, various publicly available third-party sources and subscription-based reports as well as from management's good faith estimates, which are derived from management's knowledge of the industry and independent sources that management believes to be reliable. Industry publications, surveys and forecasts generally state that the information contained therein has been obtained from sources believed to be reliable. Although Profound believes it to be reliable, the Company has not independently verified any of the information from third-party sources nor has it ascertained the validity or accuracy of the underlying economic assumptions relied upon therein. We disclaim responsibility or liability in respect of any third-party sources of market and industry data or information, to the extent permitted by law.

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This presentation may contain financial forecasts with respect to our estimated future performance. Our independent auditors have not audited, reviewed, compiled or performed any procedures with respect to the projections for the purpose of their inclusion in this presentation and, accordingly, neither of them expressed an opinion or provided any other form of assurance with respect thereto for the purpose of this presentation. These projections should not be relied upon as being necessarily indicative of future results.

In this presentation certain of the above-mentioned projected financial information has been included for purposes of providing comparisons with historical data. The assumptions and estimates underlying the prospective financial information are inherently uncertain and are subject to a wide variety of significant business, economic and competitive risks and uncertainties that could cause actual results to differ materially from those contained in the prospective financial information. Accordingly, there can be no assurance that the prospective results are indicative of our future performance or that actual results will not differ materially from those presented in the prospective financial information. Inclusion of the prospective financial information in this presentation should not be regarded as a representation by any person that the results contained in the prospective financial information will be achieved.

Grow Topline with TULSA-PRO & Opportunistically Advance Sonalleve



Incremental Investment

SONALLEVE



Precision Ablative treatment of

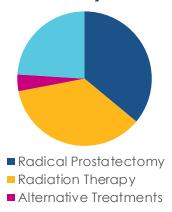
Adenomyosis and Uterine Fibroid Showcase sites in Europe, China, S. Korea Clinical trials in pancreatic and other solid organ cancers

TULSA-PRO®

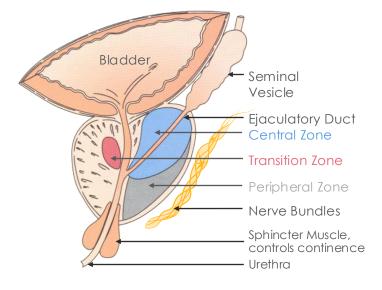
- Precision of MR imaging and thermography
- Sound absorption to heat tissue only to kill temperature 55-57C (no charring no boiling)
- Al-driven treatment plan to minimize side effects
- Suitable for whole-gland, near-whole-gland or even focal treatment
- January 2020 first commercial site in U.S.
- 2020-2024, cash pay business model, >3,000 patients treated
- January 2025 TULSA procedure reimbursement effective in Urology Level 7
 - Transitioning to reimbursement-based revenue growth
 - Installed base now (Oct 2025) stands at 67 and expected to reach 75 by year-end
 - Direct sales team in North America, select distributors in rest of the world

Prostate Cancer: The Unmet Need

Over 300,000 U.S. PCa cases each year



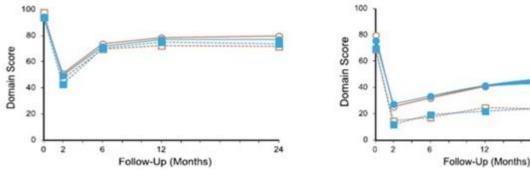
Prostate Anatomy

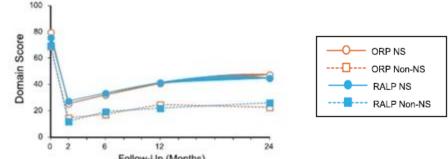


Prostatectomy Outcomes:

Prospective Multicenter Comparison of Open vs Robotic Prostatectomy: The PROST-QA/RP2 Consortium

Peter Chang, Andrew A. Wagner, Meredith M. Regan et al.





Study & Outcomes:

Robotic Prostatectomy N=549, Open Prostatectomy N=545

- No difference in pathological outcome (20% positive margins);
- RP reduced perioperative complications, hospital stay, blood loss
- >20% men incontinent, >50% lost erectile function

Radiation Outcomes:

- Similar complications profile to radical prostatectomy but delayed
- Increases risks of other cancers in future
- Multiple sessions required (5–40 treatments)

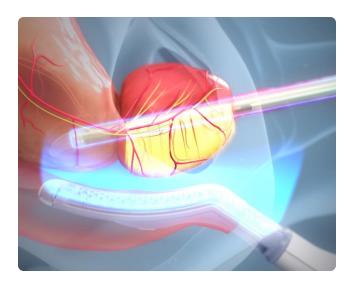
TULSA-PRO is a Groundbreaking Technology Platform

There are 3-main subsystems of the technology

Real-time MRI Robotics & Thermography



Thermal energy from ultrasound



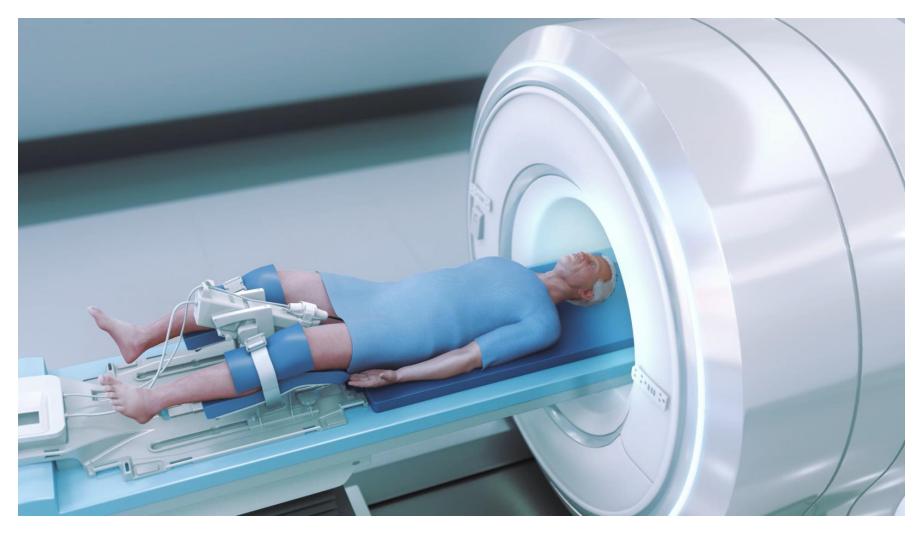
3 Al Software



- Thermal Boost
- Contouring Assistant
- Alignment Assistant
- Volume Reduction

Cell kill method – tissue heating to 57C, the temperature at which tissue dies without boiling or charring

The TULSA Procedure™ (Performed with the TULSA-PRO System)



https://profoundmedical.com/wp-content/uploads/2025/05/106885B-TULSA-PRO-3D-ANIMATION-compressed.mp4

TULSA For Whole-Gland or Partial/Focal Ablation

Older whole-gland treatments

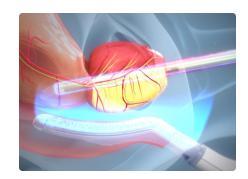


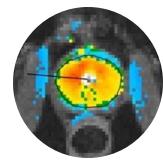
Robotic Laparoscopic Prostatectomy



Radiation

TULSA whole-gland or partial/focal procedure



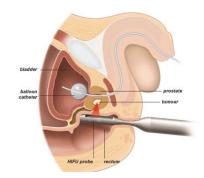






Partial-gland

Focal therapies, typically treat <25% of gland



High Intensity Focused Ultrasound, HIFU



Irreversible Electroporation, IRE

Prostate cancer is a multi-focal disease. Majority (about 80%) of the patients require whole-gland or near-whole-gland treatment

TULSA Technology's Unrivalled Flexibility Allows Ability to Address PCa and a Segment of BPH

PCa

NEXT TARGET Whole-Gland (~80% of patients):

- Robotic Prostatectomy (>20 yrs)
- Radiation (>20 yrs; although now robotics-assisted)

Focal Therapy (~20% of patients):

- HIFU (>25 yrs)
- IRE (>10 yrs)
- FLA (20 yrs)
- CRYO (30 yrs)

BPH

- Waterjet ablation (5 yrs)
- TURP (>20 yrs)
- Greenlight TURP (10 yrs)
- Simple radical proctectomy
- Water vapor therapy (10 yrs)
- HoLep
- Urolift (10 yrs)



TULSA-PRO U.S. Market Opportunity

PCa Cancerous tissue ~200,000 Addressable **Cases Annually** ~\$8,000² Average Procedure Price \$1.6 Billion Annual TAM (U.S.)

BPH / Hybrid Overgrow transition zone ~400,0001 Addressable **Cases Annually** ~\$8,000² Average Procedure Price __ \$3.2 Billion Annual TAM (U.S.)

- 1. Based on Company's internal estimates of applicability of TULSA-PRO technology
- 2. Approximate current fee Profound charges on a per-procedure basis for TULSA-PRO consumables, lease of medical devices, and services associated with extended warranties

70+ Peer-Reviewed Publications & 200+ Conference Presentations Clinical Evidence in Unrivaled Variety of Prostate Indications

Partial Gland Ablation

Whole Gland Ablation

Benign

Organ Confined Prostate Cancer

Salvage / Palliative

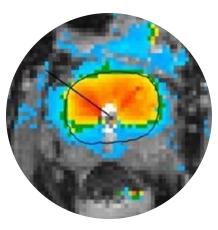
Large prostate BPH, 8 > 200 cc treated successfully

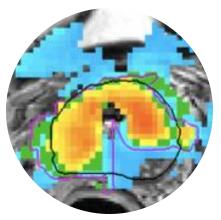
Hybrids with low grade cancer and BPH

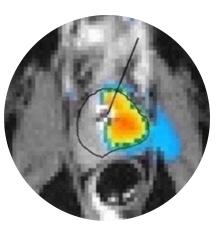
Lesion-targeted ablation

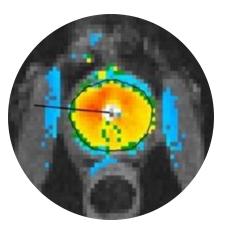
Whole-gland, customized for QOL

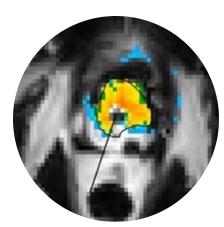
Post radiation failure











Number of segment specific clinical peer-reviewed publications:

3

3

13

16

8

Sponsored and investigator-initiated clinical trials:

International CARE Registry

TYKS-BPH

Elterman; Lumiani; Busch

FARP RCT

TACT (pivotal trial)

TYKS-sTULSA

ENFORCE RCT

CAPTAIN RCT

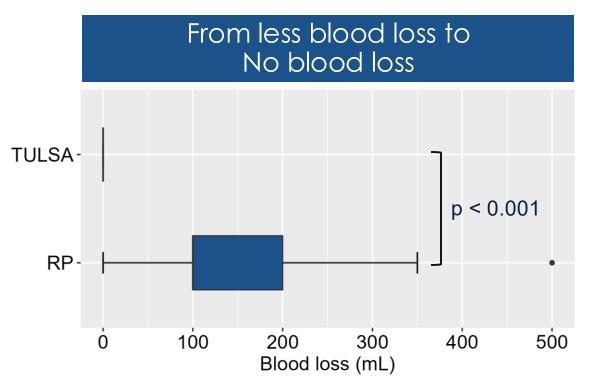
CAPTAIN (NCT05027477)

<u>Customized Ablation with TULSA vs. Prostatectomy in</u> <u>In</u>termediate-Risk Prostate Cancer

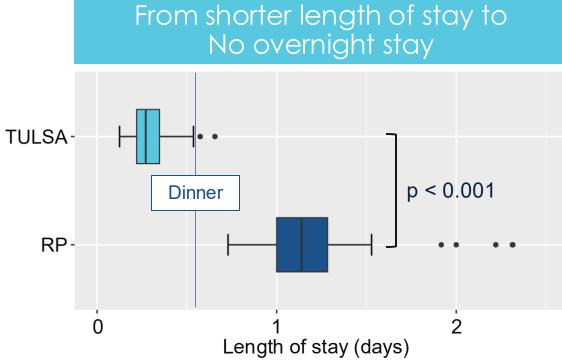
CAPTAIN is an audacious trial that would be the first to generate Level 1 evidence demonstrating superior safety and non-inferior efficacy of ablative therapy vs. RP

2022 2023 2024 2025 2026 2027 2028 Recruitment1 Peri-operative outcomes, Economics Safety Safety outcomes (urinary incontinence and erectile dysfunction) follow-up 201 patients, int-risk GG2/3 PCa, eligible for TULSA and surgery Randomized to TULSA (n=134) Efficacy follow-up Efficacy outcomes (treatment failure) or RP (n=67)(three years) • 19 sites (mix of academic centers and private urology groups) Complete study follow-up Long-term (to ten years) follow-up

CAPTAIN TRIAL DATA: TULSA-PRO Eliminates Blood Loss & Overnight Stay for the Patient & Hospital



Treatment	Median (IQR)
TULSA	0 (0 – 0) mL
RP	100 (100 – 200) mL

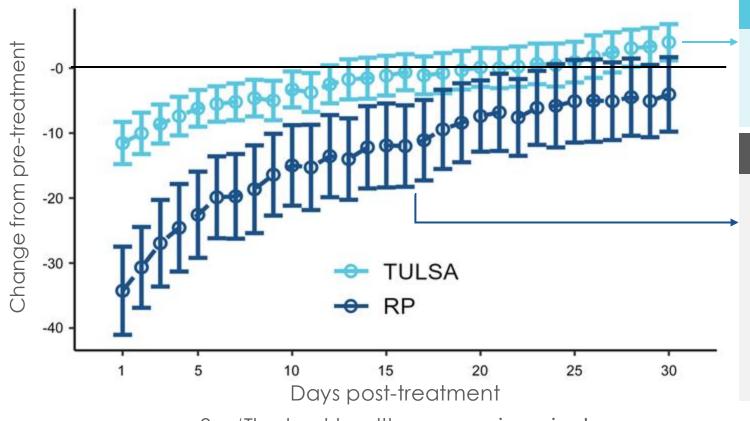


Treatment	Median (IQR)
TULSA	0.29 (0.27 – 0.32) d
RP	1.24 (1.12 – 1.36) d

CAPTAIN TRIAL DATA: TULSA-PRO Patients are in Better Overall Health After Treatment

Significantly better overall health during first month post treatment

Change in EQ-5D-5L VAS overall health score after treatment



0 = 'The best health you can imagine' 100 = 'The worst health you can imagine'

TULSA Patients:

Significantly less deterioration in overall health for all 30 days after TULSA vs. RP (p < 0.05).

Robotic Prostatectomy Patients:

Take > 2 weeks of recovery, on average, to feel like a TULSA patient does the day after their procedure.

By that time, TULSA patients are well back to their pre-treatment overall health.

Established & Increasing Clinical Evidence Continue to Validate TULSA

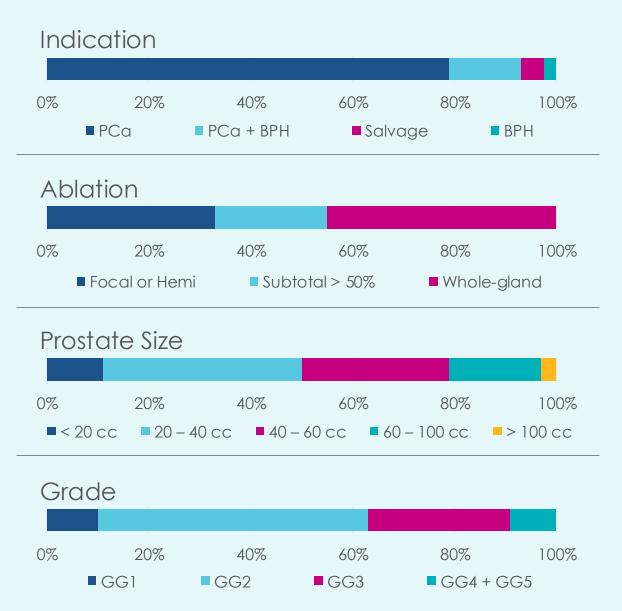
Review of all prostate ultrasound (and IRE) ablation publications for the U.S.

			Pre-procedure Post-procedure Biopsy, PSA, Salvage treatment Post-procedure QOL & SA								& SAE		
Source	Device	N	% GG≥2 Baseline	Pre- TURP	% follow up Bx	GG≥2 on follow up	GG≥2 in treated area	Any PCa on follow	PSA drop	Free from radical Tx	Urinary cont. (pad-free)	Erectile function	Serious AE
Whole-gland FD	A Studies :	Whole-glan	d HIFU ha	s high m	orbidity							_	
Klotz 2021 TACT	TULSA	115	63%	0%	96%	21% of GG2+ (15% w/o calcs)	NA	35%	95%	100% 1y 93% 2y	92% (0% severe)	75%	7%
EDAP FDA (unpublished)	HIFU	135	2%	0%	87%	NR	NA	32%	88%	NR	94% (1.5% severe)	62%	34%
Jones 2018 Radiorecurrent	HIFU	100	86%	0%	78%	19% - 37%	NA	19% - 37%	NR	NR	79%	26%	28%
Partial-gland U.S	Partial-gland U.S. Real-World & FDA Studies : Focal technologies leave too much disease behind												
Meng 2024 UTSW	TULSA	>200 (101 w/ 1y)	88%	0%	60% (of 101)	9%	6% (est.)	18%	77%	97% >1y	>98%	87%	~3%
Pathak 2024 Mayo FL	TULSA	52	94%	0%	27%, all for cause	7%	NR	36%	NR	100%	100%	100%	0%
ANGO Q3-2025 FDA Study	IRE	121	100%	NR	NR	26%	16%	NR	72%	NR	95%	72%	4%
Shee 2025 UCSF	HIFU	133	NR	NR	83%	50%	42%	NR	NR	84%	No sig. change	No sig. change	NR
Ehdaie 2022 FDA Study	HIFU	101	100%	0%	97%	40%	12%	60%	53%	90% 1y	0%	70% - 90%	1%
Khandwala 2022 Stanford	HIFU	73	89%	NR	77%	37% (89% ipsilateral)	14%	73%	53%	90% 1y	>98%	83%	0%
Abreu 2020 USC	HIFU	100	72%	11%	65%	41%	18%	55%	75%	91% 2y	100%	NR	0%
Nahar 2020 U Miami	HIFU	52	67%	29%	58%	30%	17%	30%	76%	98% 2y	NR	70%	10%

TULSA-PRO Utilization Trends: Q3-2025

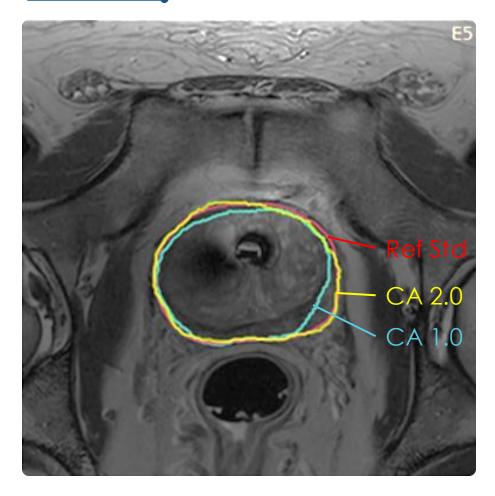
- 97.5% of patients treated PCa, of those
 14% had coexisting low grade PCa and
 BPH
- 45% of ablations were whole-gland, with the remainder sub-total but more than half the gland, hemi-ablations or focal therapy
- All grades of disease treated, including high risk, GG5; even palliative patients treated
- Prostates treated to-date as small as
 7cc and as large as 283cc

PROFOUND



Al is Here To Stay, is in its Infancy, and Growing Fast

TULSA-AI Contouring Assistant



May 2024

Contouring Assistant 1.0

was non-inferior to manual segmentations by expert urologists and radiologists

June 2025

Contouring Assistant 2.0

superior to urologists designed treatment plan, non-inferior or no significant difference vs radiologists



Dec 2025

Contouring Assistant 3.0

TULSA's Primary Competitive Positioning is Vs. Robotic Surgery

1. Interventional MRI (iMRI) Movement has Started

Short-term: TULSA compatible with ~5,000 installed MRs in the U.S.: less than ~200 needed to reach profitability **Medium-term:** TULSA + Siemens designed MRs for interventional procedures, Free.Max and Free.XL

- Approximately half price Installed \$1.6 million vs. standard >\$3 million, vs. robotic suite >\$3 million
- iMRI is the new Robotic OR, usable by multiple specialties Neuro, Interventional Radiology, Urology...

2. TULSA Provides Greater Clinical Flexibility

- 70+ TULSA publications demonstrate ability to treat a much broader spectrum of prostate disease and disease severity, whole gland, partial gland, focal, salvage or hybrid patients who have both cancer and BPH
- CAPTAIN is best designed Level I trial against radical prostatectomy (may lead to society recommendations)

3. TULSA More Profitable To Hospitals

- TULSA Medicare national average payment \$13,000, Robotic prostatectomy \$10,500
- Robotic operating room costs about \$3,000/hour; MR suite cost \$300-\$800/hour
- Most hospitals lose money on Medicare robotic prostatectomy patients; the TULSA Procedure is profitable even on those patients

4. Patients Prefer TULSA

- Minimal side effects, no hospital stay, no blood loss, less pain, faster recovery
- University of Texas patient survey 88% of those who received TULSA treatment would recommend it to family

5. TULSA Can Be More Profitable to Urologists

- TULSA flexibility allows for better day planning: by mixing whole-gland case, partial-gland or BPH cases, physicians can perform **four-to-five cases in a day**
- TULSA-AI will continue to improve TULSA profitability

2026 U.S. Reimbursement, Final Rule

TULSA Procedure Strongly Positioned Against Other Options in PCa & Well Positioned for BPH

	Prostate Cancer & BPH		ВР	н	Prostate Cancer			
Therapy	TULSA	TURP	Greenlight TURP	HoLEP	Aquablation	RARP	HIFU	Cryo
CPT Code	55882	52601	52648	52649	52597	55866	55880	55873
Urology APC	Level 7	Level 5	Level 5	Level 5	Level 6	Level 2 Laparoscopic	Level 6	Level 6
Hospital Payment	\$13,479	\$5,478	\$5,478	\$5,478	\$9,672	\$10,860	\$9,672	\$9,672
Y/Y \$	\$487	\$394	\$394	\$394	\$425	\$449	\$425	\$425
Y/Y %	3.7%	8%	8%	8%	5%	4%	5%	5%
ASC Payment	\$10,874	\$2,730	\$2,730	\$2,730	\$6,950	\$5,121	\$4,996	\$7,398
Y/Y \$	\$146	\$208	\$208	\$208	\$194	N/A	\$216	\$477
Y/Y %	1.4%	8%	8%	8%	3%	N/A	5%	7%
Physician Payment Day of Procedure	\$530	\$529	\$531	\$660	\$551	\$1,087	\$884	\$692
Physician Payment 90-Day Follow-ups	\$368	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Physician Payment to 90 Days	\$898	\$529	\$531	\$660	\$551	\$1,087	\$884	\$692
Y/Y \$	-\$20	-\$178	-\$143	-\$142	-\$199	-\$70	-\$67	-\$52
Y/Y %	-2%	-25%	-21%	-18%	-27%	-6%	-7%	-7%
Physician Office Payment Day of Procedure	\$9,693							\$5,724
Physician Office Payment 90-Day Follow-ups	\$368							\$0
Total Physician Office Payment to 90 Days	\$10,061	N/A	N/A	N/A	N/A	N/A	N/A	\$5,724
Y/Y \$	\$916							\$450
Y/Y %	10%							9%

2020–2024: Building a High-Quality Installed Base & Market Leadership

- 1 Market Entry Strategy
 - Focus on opinion leaders, early adopters, imaging centers
 - Service provider business model:
 - 75% patients cash-pay (~\$35K)
 - 25% CMS reimbursed (temporary 'C' code)
 - Profound charging >\$8,500 per procedure
 - >3,000 patients treated to date
 - TULSA=10–20% of prostatectomy volume in key 'C' code hospitals

2 Top-Tier Hospitals

Opinion leaders, validation, reimbursement cost calculations, publications







































Concierge Practices

Pricing power, efficiency, patient feedback, product flexibility, competitive value

TULSA-PRO Growth Strategy

SHORT-TERM

MID-TERM

LONG-TERM

Path to Profitability

200 TULSA programs using existing MR installed base → ~\$85M annual revenue

- ~50 procedures/site/year (200 sites using TULSA);
 60% annual growth
 - \$55M procedure revenue (\$5.5K/ patient)
 - \$10M annual service revenue
 - \$20M new system sale (40 new systems sold per year, \$500K per system)
- 10,000 patient treatment rate,<5% of potential
- 70+% Gross Margin, already achieved

Exponential Growth

Complete solution, advanced workflow

- Interventional MRI (iMRI) being installed by Cook and Siemens
- Multiple iMRI applications under development – prostate, liver, pancreas, uterine

Sustained Leadership

Fully integrated TULSA + iMRI platform positioned as the future of incision-free intervention

Marketing Focus – 2025/2026

Patient Education

- Leanord Wheeler as brand ambassador. Has already done multiple Tv spots, routinely receiving >30,000 views/event
- tulsaprocedure.com website being revamped to not only educate patients but also track patients through treatment and follow-up; patient testimonials
- Variety of digital media presentations (paid & unpaid)

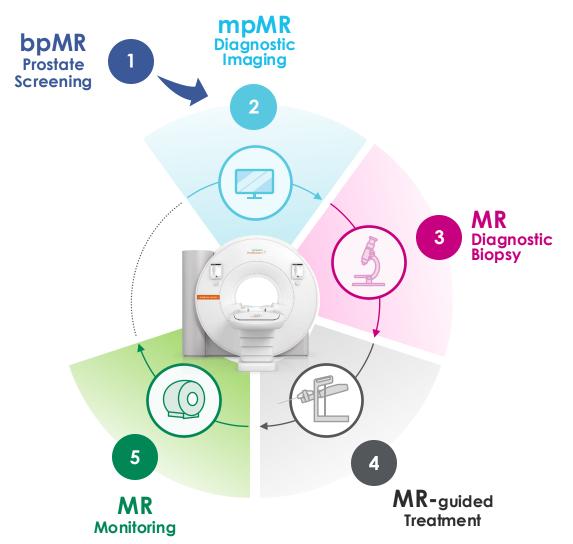
Physician Education

- PRO-talk Live and PRO-talk Virtual
- Podium presentations at every major urology conference
- Publications: Clinical presentations on CAPTAIN, new review articles, unique cases that can only be done by TULSA, comparative analysis on outcomes..



Putting it together – MR centered prostate care pathway is here

Use of MRI to diagnose & biopsy a patient has increased based upon positive guideline recommendations



- Prostate screening men 50 years of age or older, screen for prostate disease using bpMRI & PSA density.
- Use of multi-parametric MRI as part of prostate cancer diagnostics. Today ~60% of patients get a diagnostic MRI as compared to ~10% just 5 years ago.*
- Real-time MR guided biopsy using MR compatible needles is fast and accurate. Clinically more relevant mostly transperineally, but transrectal is also possible.
- Treat wide variety of patients including BPH and cancer GG1–GG3,4 (minus highly calcified). Prostate cancer clinical data already exists. New Al based BPH software for fast treatment design is in development.
- MRI is regarded as the best way to monitor patients post treatment.

^{*} Based on Company's extrapolation of external data

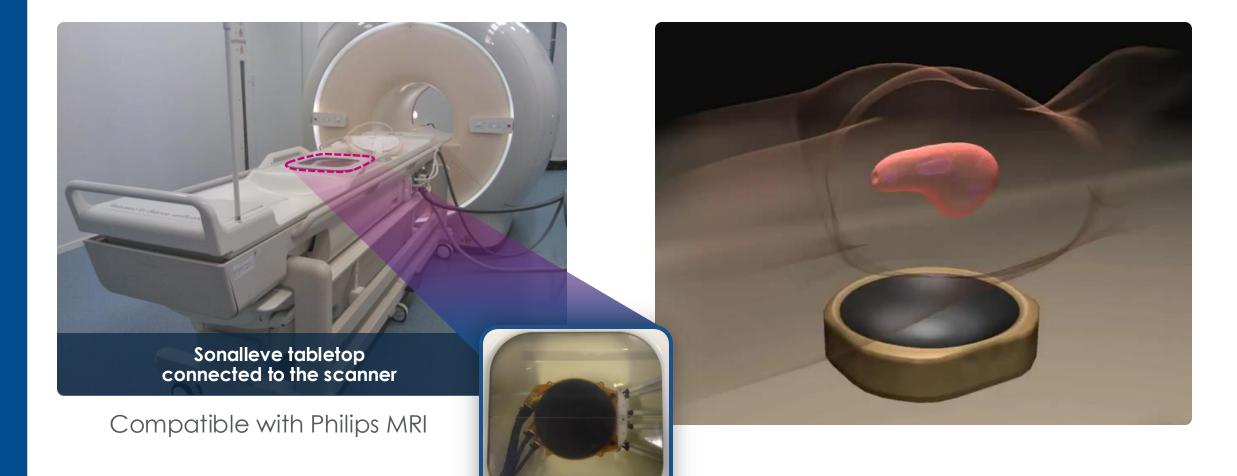
BUILDING AN ECO-SYSTEM SONALLEVE MR-HIFU

Current Technology & Commercialization Strategy

SONALLEVE

- Uses the same MR imaging and thermographic technology as TULSA-PRO
- Combines that with focused ultrasound from outside the body to treat disease
- Suitable for therapies in the body cavity
- Currently 10 Sonalleve devices operational commercially in Europe, China and Southeast Asia
- Currently offered primarily as a one-time capital sale
- >4,000 women treated for adenomyosis and uterine fibroids, preserving fertility
- Also being used in research and clinical trials in Europe for the ablation of pancreatic cancer tissue and other oncological diseases
- Over ~5years, ~\$10 million has been granted by research organizations in Europe and Canada to further conduct clinical research using Sonalleve for multiple, often lifethreatening, oncological diseases

Sonalleve MR-HIFU System (V2)



Transducer inside the tabletop

V2 Platform Technology: One System, Multiple Modes of Action and **Clinical Applications**

Mode of Action Primary treatment Ablation Tissue Destruction Thermal Necrosis Mechanical Liquification Histotripsy Denervation Vessel Occlusion **Immunomodulation** Adjuvant treatment **Standard of Care** Hyperthermia Radiotherapy Chemotherapy Sonoporation Drug delivery Immunotherapy

Clinical Applications Pediatric Care: Regulatory Approved Applications NS T T Osteoid osteoma FDA HDE approval East Pediatric Care: Osteoid osteoma Asia/Middle Women's Health: Adenomyosis, uterine fibroids Oncology: ₩ Bone metastasis Europe/ Benign tumors: QDesmoid tumor Oncology: Pancreatic cancer, combined therapies (histotripsy + immunotherapy, HT+drug delivery)

Geriatric care: Low back pain

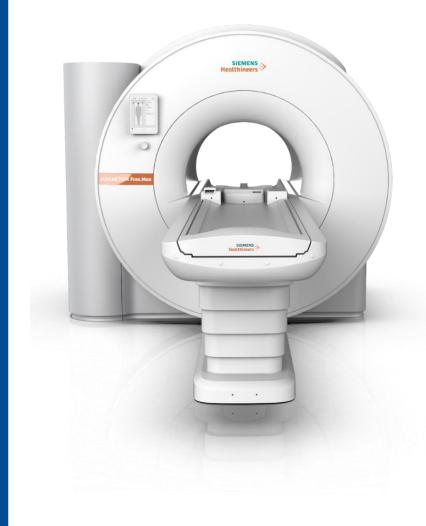


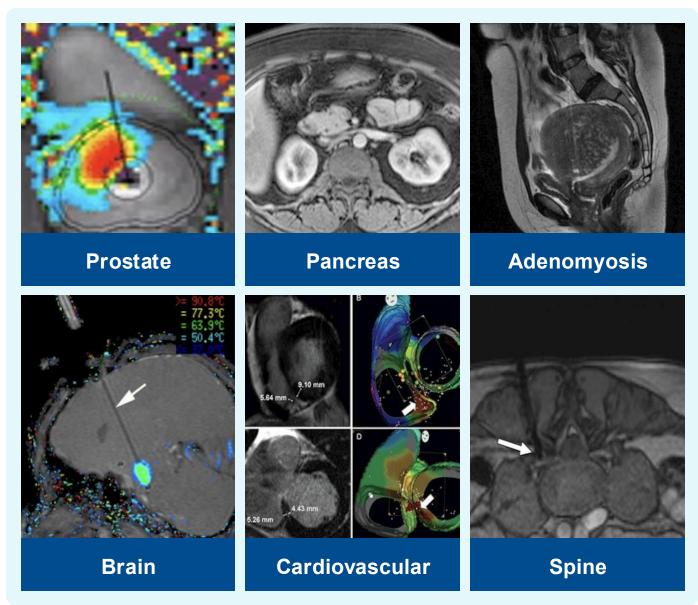


TULSA-PRO®

SONALLEVE

Paving the Way for the Future: iMRI Suite





In Summary

Versatile, MRI-Guided Technologies

TULSA-PRO technology for whole or partial gland ablative treatment of prostate tissue – malignant or benign

Robust and Growing Clinical Evidence

Over 70 peer-reviewed clinical publications, 200 presentations, and 7-year outcomes data support TULSA's safety and efficacy

CAPTAIN (AUA 2025): Initial perioperative data demonstrate statistically significant improvement of post-operative experience vs. robotic RP; clinical and side effect data will continue to read out over 10 years

Expanding Market Opportunity

Volume Reduction Application for BPH relief announced at AUA 2025; expands opportunity from 200,000 patients to 600,000 patients per year

Strategic Partnerships and Future Upside

Agreement with Siemens in place to provide TULSA+MR as a total solution MR increasingly being used in prostate treatment journey - from patient screening to diagnosis and biopsy; TULSA adds treatment to the journey

Future Upside with Sonalleve

Targeting various clinical applications in several existing and future iMRI applications



Reimbursement in Place. Sales Expansion Underway.

TULSA reimbursement became effective as of January 1, 2025.

Profound is building a larger sales team to drive mainstream adoption.